

InoxAir® GmbH . Alfred-Zingler-Straße 36 . 45881 Gelsenkirchen

To
all customers

08.04.2021

**New price list for kitchen exhaust hoods
Chapter I, pages 3-81 - valid from 01st May 2021**

Dear business friend and partner,

since the beginning of our company's history, it has been a great tradition to publish our latest price list in spring every year. This happened last on 01.02.2020.

However, the past 12 months have presented each of us with new challenges that none of us had previously encountered in this form. In particular, the procurement prices of raw materials such as steel are subject to increases of 20% - 50%. In addition, the global demand for these materials is many times higher than the supply. Increased personnel costs and fuel prices also contribute to this matter.

Over the last 6 months, we as InoxAir have therefore analysed the real demand for hoods, fans, tube materials, cleaning boxes, and furniture. In collaboration with our suppliers and producers, we also looked at our pricing policy in great detail.

As a result of these investigations and tough negotiations in the interest of our customers, we have succeeded in setting up a completely new price calculation that will enable us to avoid general inflation across all products with the new 2021 price list.

Every single piece of equipment was re-evaluated and re-priced in terms of competition, production, transport, and warranty. This has allowed us to reduce the selling price of certain products by over 22%.

For the catalog program "exhaust air hoods" (chapter I, pages 3-81), new sales prices apply as of 01.05.2021, which are immediately available on our website at "<https://www.inoxair.de/de/downloads>".

More than 46% of all products from the ECO Line hood range and more than 11% from the PROFI Line hood range have been reduced in price in this new price list. This represents a total list price reduction for almost 20% of all hoods.

In the future, we will always strive for the best possible and reliable service, as well as for the fastest possible execution. We are already looking forward to supplying you with our high-quality products in the future.

Here's to a successful cooperation!

With kind regards


René Bruder
- Managing director -


Michael Thaler
- Sales -

PS:

In the next weeks we will successively provide you with the remaining price lists for fans, tube materials, cleaning boxes and furniture. Until then there are no price changes for these product groups.